

Eliminating the time constraints and inefficiencies of paper processing, Mortgage Authority greatly reduces the time required to transact a loan and enables you to focus on building your pipeline.

Lead Distribution & Tracking :

Keep track of your prospects by managing your leads directly inside Mortgage Authority. In addition to storing all pertinent data regarding your leads, Mortgage Authority allows you to assign leads to specific loan officers, track progress and determine lead ROI by tracking sources of leads and conversion.

Pre-Qualification :

Convert leads to pre-qualifications or create new borrower pre-qualifications directly inside Mortgage Authority. Mortgage Authority automatically calculates first and second LTV ratios and allows users to convert pre-qualifications to active loans once borrowers are approved and prepared to begin the loan process.

Loan Pipeline Management :

Mortgage Authority allows users to convert pre-qualifications to loan record and create a user-configurable list of loan tasks required for the loan which can be used to track the completion of each and every step completed on the loan by all pertinent users, such as loan officers, openers and processors. Mortgage Authority automatically generates email or wireless phone alerts when deadlines are missed and allows authorized users to log in 24 hours a day, 7 days per week to update or check the status of their pipeline.

Technology :

Mortgage Authority is 100% browser based and can be accessed at anytime, from any location, and through any web-enabled device, including PDAs. Mortgage Authority can be installed on premise or hosted in a secure environment, significantly reducing the total cost of ownership by eliminating the need for servers or onsite network support.

Digital Document Archiving :

Mortgage Authority replaces your paper file storage space or costly digital imaging service with integrated digital document archiving. In addition to offering immediate retrieval access, all supporting documents collected from Pre-Q to closing are attached to customer-specific loan records, so you will always know where to find necessary information for a compliance audit.

Accounting :

Mortgage Authority creates fee sheets that automatically calculate all funds collected and paid through the life of the loan, automatically calculates loan commission based on user configurable information and generates automated commission reports for loan officers.

Mortgage Authority offers a rapid return on investment by eliminating inefficiencies found in manual loan processing and providing real-time business intelligence. Know the status of each of your loans, every second, every day, from wherever you are.



Mortgage Authority is a comprehensive solution that automates every step in the processing of a mortgage loan, from pre-qualification to compliance. Designed in collaboration with mortgage banking executives, Mortgage Authority eases communications between loan officers and processors and manages the workflow associated with processing loans.



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